



April 7, 2017

RE: Marking and Labeling of Fall Protection Web

Dear Valued Customer,

Permanent markers (Sharpie® brand or equivalent) use solvents that allow the ink to dry very quickly. Once exposed to the air, the solvents in the permanent markers evaporate almost immediately leaving just the ink. Neither the solvents nor the ink in permanent markers will cause any harm to either polyester or nylon web. Some discoloration or bleeding between the web finish and the color of the ink may occur, however there will be no loss in breaking strength because of the marker. Werner Co. recommends marking in the product label provided the markings on the label is not covered or the use of a fabric marker rated for use on launderable items if the equipment must be marked on the web.

Private labeling can also be attached provided it does not interfere with the integrity of the web or hardware performance characteristics. Additional grommets, rivets or holes must not be installed to attach private labels. Do not attach labels, rings or other foreign materials to any of the full body harness D-rings or lanyard snap hooks. Do not use paint or paint pens to mark the web.

Thank you for your continued support and use of Werner Co. fall protection products.

Sincerely,

A handwritten signature in black ink that reads 'Michael N. Cameron'.

Michael N. Cameron, QSSP
Technical Service - Fall Protection
Werner Co.

